

29 September – 1 October 2023

## 2023 Event Prospectus

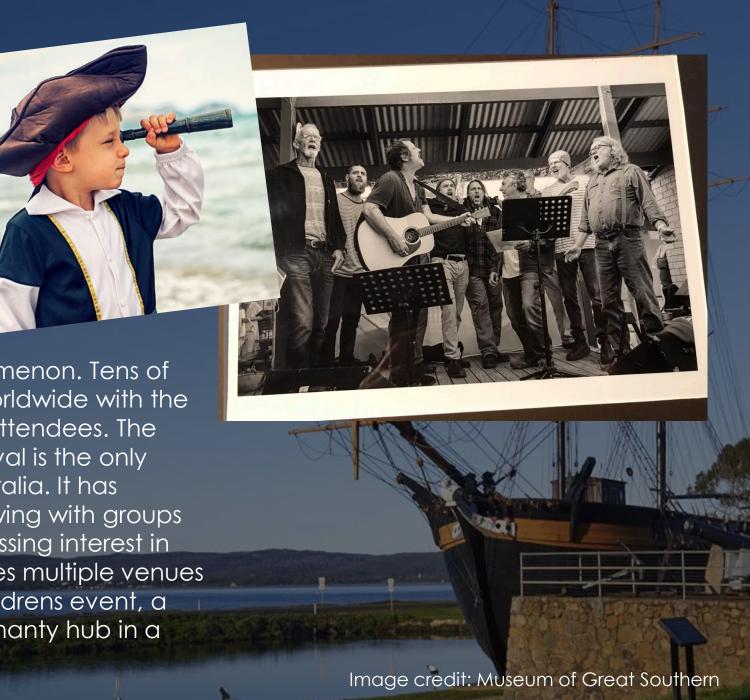
Albany International Folk 'n' Shanty Festival

Document date: 24 February 2023



## Introduction

Shanty singing is an international phenomenon. Tens of thousand attend large shanty events worldwide with the biggest events attracting over 100,000 attendees. The Albany International Folk 'n' Shanty Festival is the only maritime Folk and Shanty festival in Australia. It has already attracted an international following with groups and visitors from all over the world expressing interest in visiting and performing. The festival utilises multiple venues in the City, runs free events, a family/childrens event, a maritime themed talks program and a shanty hub in a marquee on the foreshore.





## 2023 Program

The 2023 program will include one of Europe's finest folk and shanty bands, El Pony Pisador (Spain). They will only perform in Western Australia. Other visiting acts include Australian folk legend Fred Smith presenting his Urban Sea Shanty project and the queer Shanty duo, The Salty Sirens. A charity raising "Tug O War" will feature various community groups. Talks engage local Noongar people and representatives from business, heritage and scientific community.

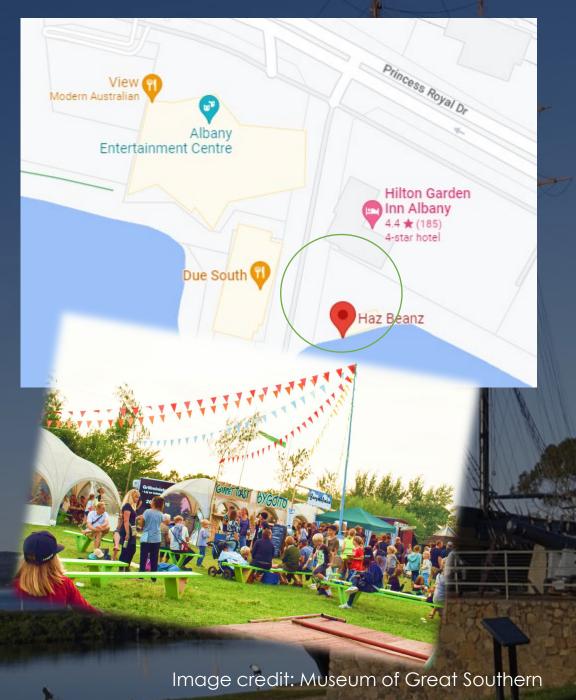


Image credit: Museum of Great Southern



## New Initiatives

The most significant new addition to the festival is a "Shanty Hub". This comes in the form of a medium size marquee to be erected on the foreshore between Hazbeanz and the Hilton Garden Inn. In previous festivals, large numbers of attendees have filled venues to beyond capacity. The festival committee has therefore decided to create another venue. This will help reduce the impact of having packed venues but also gives us the opportunity to create a more diverse programming space (free family entertainment/feature concerts) and provide opportunities for local food and beverage operators.





# Marketing & Publicity



- The AIFNSF Facebook page has an extensive and engaged following of 2.6k loyal fans and patrons of the festival.
- The AIFNSF committee introduced a Marketing and Communications role in 2022 to assist with ongoing media liaison, social media support, website support and email marketing.
- The 2022 festival attracted great media coverage including print articles in Albany Advertiser and Southerly Magazine, Farm Weekly magazine. Radio coverage on GoldMX and ABC Great Southern, and a feature on GWN7 (view here:

https://www.facebook.com/albanyfolknshantyfest/videos/550744933480486)





#### **POLICE REMEMBRANCE DAY** P4-5 **COUNCIL ELECTION** P7

Albany RSL leader calls out 'unreasonable and unsustainable' system

### ANZAC DAY FUNDS PLEA

STUART MCGUCKIN

standard of next year's Anzac Day service without extra funding from the City of Albany, Albany RSL service director Michael Tugwell says.

Mr Tugwell made an impassioned pr sentation at last week's council meetin saying the current funding model, relyir on six months of fundraising by the RS' was "unreasonable and unsustainable".

REPORT PAGE







## Marketing Strategy

- The 2023 Marketing Strategy for Albany International Folk 'n' Shanty Festival is guided by a vision to have a vibrant, full, festival that is valued by the local community and appealing to travellers.
- The plan is structured by three key objectives, Building Audiences, Brand Awareness and Maintaining Relevance.
- The measurable outcomes for this strategy are; increased participation in the festival, ticket sales and growth for local stakeholders and businesses.

- BUILDING AUDIENCES
- Encouraging younger audiences to the festival, developing a board market and loyal (returning) patrons
- BRAND AWARENESS
- Promoting the values of the festival, and cultural experiences to develop strong campaigns
- MAINTAINING RELEVANCE
- Ensuring the festival is relevant to the diversity and evolving needs of the community

